#### **Empathy Dojo**

#### **Lorraine Aguilar**

lorraine.aguilar@workingharmony.com 562.412.4933



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## Objective

Develop the capacity to empathize instead of react, assume or judge.

% projects that fail

#### **Performance**

Collaboration

Innovation

Inclusion

Psychological Safety

%
features
never used

**Empathy** 

### My story

#### **Nonviolent Communication**



- Set of empathy-based principles and practices.
- Useful in highly collaborative and diverse team environments.
- Promotes open-mindedness, inclusion, innovation and connection across differences.

What values or qualities are important to you in your work relationships?

Universal Human Needs

#### Needs connect us with our common humanity

Creativity	Oncortle	Appreciation		Dependability	
	Growth	Efficiency			
Clarity	Freedom	Support		Autonomy	
Integrity		Kii	ndness	Fun	
Respect	Unders	standing	Effectiveness		
Trust	Impa	ct Bel	onging	Meaning	

#### **Needs Drive Behavior**

**Behaviors** 

Conflict

Needs (underlying drivers)

Connection

**Empathy** 

Psychological Safety

#### 4 Postures

Hurt You

Hurt Me

Empathy for Me

Empathy for You

**EMPATHY FOR ME:** is important to me.

EMPATHY FOR YOU: Is \_\_\_\_\_ important to you?

# **Empathy Dojo**



# How can this technique help you be more effective?

#### From Blame to Self-Responsibility

What's wrong with you



What's important to me (Needs)

Judgment, blame & victim-thinking

She's a micromanager.

Empowerment & self-responsibility

Autonomy is important to me.

# Why not skip "hurt you / hurt me" and go straight to empathy?

#### Want to learn more?

LinkedIn.com/in/ lorraineaguilar/